ARINC PROPRIETARY

SMART Airports

Connecting airport, airline and aircraft

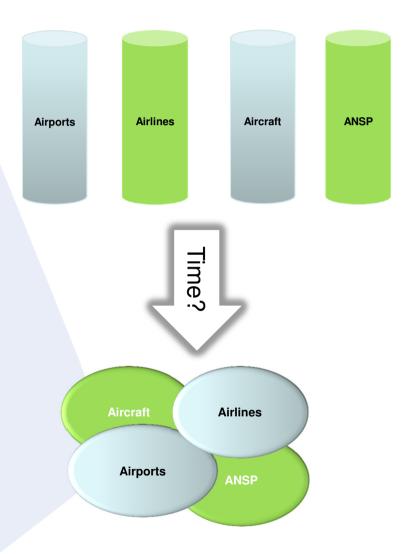
David Kershaw Global Product Management ARINC International





Smart Airport Discussion Points

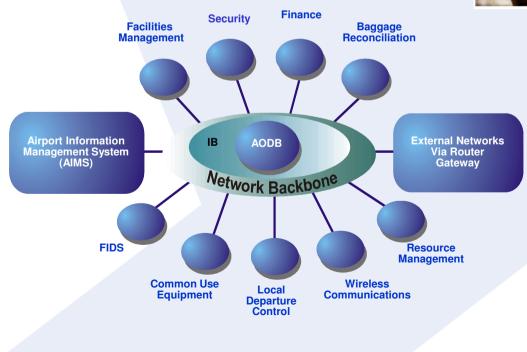
- Systems integration today versus the past
 - Airports
 - Airlines
 - Aircraft
- Trends and technology changes
 - Integrated Airports
 - CDM
 - Mobility
- Passenger Experience and Cost Reduction





Airport specific Integrations

- Manual processing / data entry
- Slow with limited valuable information
- Space constraints
- Data entry errors
- Lack of operational awareness
- Evolved into AODB with integrated FIDS





- Paradigm shift integrated real time information
- Multi-user, multi input, multi site single AODB
- Financial systems such as billing fully integrated
- Duplication of resource deleted



Airport - Airline Integrations

- Originally paper driven with manual inputs
 - Movement messages
 - Load sheets
 - Met/flight planning printouts
- Dispatch/Ops/ATC orientated with Flightdeck/Maintenance catering, cargo, res etc
- Dedicated space, IT systems and infrastructure
- Limited synergies either with other airlines or the airport





- System driven W+B etc driven by airline DCS
- Common Use Infrastructure more common e.g CUTE/CUPPS/CUSS/BRS
- Airport-wide WAN/LAN also including wifi
- Additional airport/airline infrastructure such as egates and bagdrops coming on line
- Border/Security/Governments considered integral part of the IATA 14- step process _



Aircraft – Airport Integrations

- Aircraft self-contained from broader IT system point of view
- ATC / ground to air / navigation systems then later ACARS messaging solutions etc
- Flightdeck orientated
- Manual paper solutions for ground based inputs such as Cargo, Maintenance and Catering
 - Data entry, accuracy and keying issues

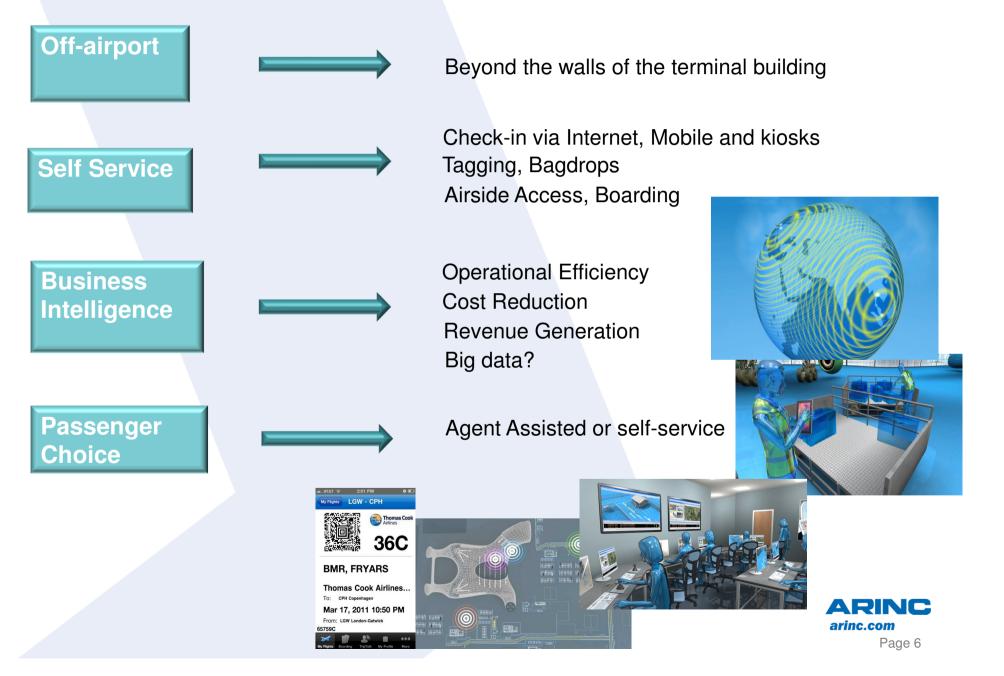




- Ever more connected and data hungry aircraft
- Wireless connectivity from touchdown or onblock at latest
 - Updates to IFE
 - News
 - Sports
 - Weather
- Flightdeck information e.g EFB updates
- Maintenance checks online with spares and fixes instantly available

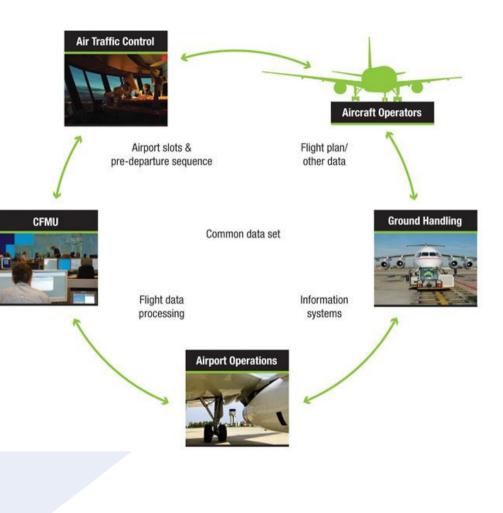
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Airport Trends – moving towards Smart Airports



Airport Collaborative Decision Making – beyond the airport

- No longer simply about integrating airport systems
 - Entire airport including service providers
 - Aircraft
 - Airline systems
 - ANSPs
- Sharing information to optimize performance and capacity
- Benefits for the entire aviation eco-system
 - Systems integration
 - Real time information systemwide
 - Enhanced decision making
 - Re-optimization capabilities
 - Maximize resource utilization





Mobility – so much more than just passenger facing?

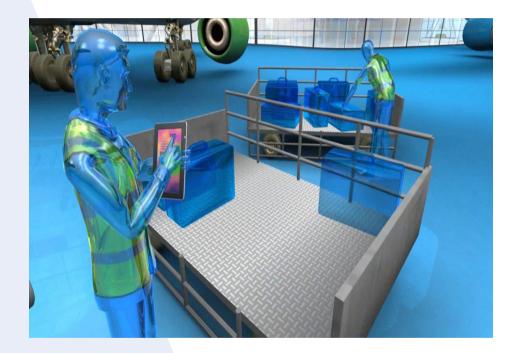


- For airports, airlines and other service providers in the travel value chain, mobile will be ubiquitous
 - 'New' technologies such as NFC will allow users to interact with their choice of travel provider at every stage of their journey
 - Pre-travel
 - At the departure airport
 - On-board
 - At the arrival airport
 - Post-arrival
- Together with social networking, mobility gives airports
 and airlines the chance to change the passenger
 experience completely



Mobile Operations – beyond the passenger

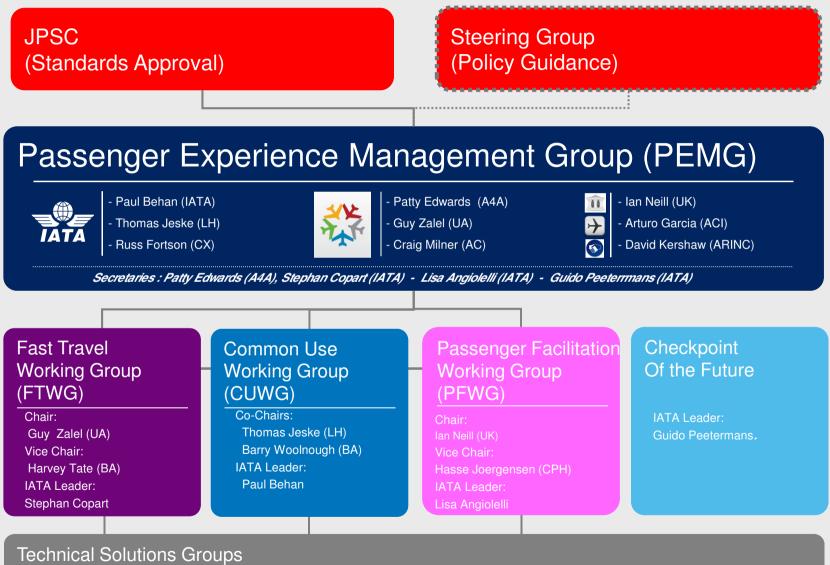
- Critical to A-CDM
- Airport-wide
- Real-time information enabler
- Service Level Monitor improvement driver
- Ability to access operational efficiencies
- Business Intelligence driver





Passenger Experience Management Group





(as required)

Smart Airport Conclusions

- Systems integration yesterday, today and tomorrow
 - Airports
 - Airlines
 - Aircraft
- Trends and technology changes
 - Integrated Airports
 - CDM
 - New aircraft types
- Smart Airports
 - Passenger Experience and Customer Service as a differentiator

