

## Partner Airline Application

### A- Partner Information

Company Name	In English	
	Airline Code	
Company Headquarter		
State of Registry		
Present Stakeholders		
Alliance Membership	<i>Are you a member in any alliance?</i> YES <input type="checkbox"/> , please specify: NO <input type="checkbox"/>	

### B- Operational Information

Date of 1 <sup>st</sup> Operation			
Type of Operation	PAX Scheduled Operation	YES <input type="checkbox"/>	No <input type="checkbox"/>
	Cargo Scheduled Operations	YES <input type="checkbox"/>	No <input type="checkbox"/>
	Charter operations	YES <input type="checkbox"/>	No <input type="checkbox"/>
	PAX	YES <input type="checkbox"/>	No <input type="checkbox"/>
	Cargo	YES <input type="checkbox"/>	No <input type="checkbox"/>
	Total number of PAX last year		
	Total volume of Cargo shipped in Tonnes last year		

Operations Data – Previous Year		
	International	Domestic
Number of Scheduled Passengers		
Scheduled Cargo Lifted (tons)		
Scheduled Passenger Kilometers Flown		
Scheduled Available Seats Kilometers		
Scheduled Tons Kilometers Performed		
Scheduled Available Tons Kilometers		
Total Operating Fleet as end of previous year		
Destinations		
Airlines with whom you have code shares & Joint Venture Agreements		
Safety Certificate	Kindly provide a copy of the IOSA Certificate	

## C- Objective of Participation

Partnership Interests	<i>Please indicate areas of interest for partnering with AACO:</i>
	<input type="checkbox"/> Participation at AACO General Assembly & Forums
	<input type="checkbox"/> Participation at AACO Joint Projects, <i>as explained in item D below</i>
	<input type="checkbox"/> Training Centers
	<input type="checkbox"/> AACO Publications and Database

## D- Joint Projects & Value added areas:

<i>Please indicate which of AACO Joint Projects is of interest to your airline to possibly join:</i>	
<input type="checkbox"/> <b>Environment</b>	<ul style="list-style-type: none"> <li>- AACO follows up on all regulatory, political and technical developments related to aviation and the environment on both global and regional levels. It also lobbies to protect the interests of its member airlines. AACO handles environmental affairs through its Environmental Policy Group (EPG) which gathers environmental directors from all member airlines.</li> <li>- The scope of the EPG group is to follow up on environmental developments affecting the Arab airlines, market the common interest of AACO members, exchange environmental information, provide environmental awareness, and provide cost effective solutions that would help AACO members in facing the environmental challenges.</li> </ul>
<input type="checkbox"/> <b>Aeropolitical Affairs</b>	<p><b>Objective:</b> Bring awareness on global aviation regulatory affairs and defend the joint interests of AACO members.</p> <p><b>Modus Operandi:</b></p> <ul style="list-style-type: none"> <li>- Follow up on global regulatory affairs affecting AACO members</li> <li>- Lobby in favor of the joint interests of AACO members when needed</li> <li>- Provide awareness through AACO to the members on global Aeropolitical affairs</li> <li>- Suggest solutions wherever applicable</li> </ul>
<input type="checkbox"/> <b>Fuel Project</b>	<ul style="list-style-type: none"> <li>- Consisting of 19 member airlines</li> <li>- Purchasing Jet fuel through a yearly tender and through bilateral negotiations where the market is monopolistic</li> <li>- Covering the fuel requirements at the following regions: Africa, Europe, Middle East, Far East, Canada, Americas, Australia and Gulf for the contractual period from 1<sup>st</sup> January till 31 December.</li> <li>- The project aims at reducing the cost of purchasing fuel in order to consummate profitable savings.</li> </ul>

#### ☐ **Joint Cooperation at Outstations**

The objective of the project is to maintain and enhance the quality of services delivered to member airlines at outstations while addressing cost issues, as well as improving the contractual terms with various service providers.

The current Joint Ground Handling Agreements are with HAVAS in Istanbul and 10 other Turkish airports and with Groundcare Italy in Rome. The Board is constantly working on expanding the project to cover more stations as well.

#### ☐ **AACO Regional Training Centers**

Offering training services at a cost effective price through a regional training center in Amman and a branch in Cairo, organizing annually a scheduled program for training course to be conducted at 5 major Arab Cities, AACO training centers as well provide In-house Training at the Airline's home base to save time and cost, also academic programs are available in cooperation with Helwan University, Egypt and Concordia University, Canada.

For more information please visit our link [www.aaco.org/Training](http://www.aaco.org/Training)